

foxtrotfuelsupply.com

Owner:

Darren Heard, CEO

Ownership Status:

Veteran Owned
Service Disabled
Minority Owned

Contact Details:

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Establishment Details:

Foxtrot Fuel & Oil Supply
Group LLC
Incorporated in Florida
Florida Limited Liability
Established March 2021

**Socio-Economic
Certification:**

Service-Disabled Veteran-
Owned Small Business
(SDVOSB)
Minority & Veteran
Business, State of Florida

Industry Codes:

NAICS:
454310, Fuel Dealers
424720,
Petroleum/Petroleum
Product Wholesaler
424710, Petroleum Bulk
Stations & Terminals
324191, Petroleum and
Petroleum Products

PSC:

9130, Liquid Propellants
And Fuels, Petroleum
Base

SIC:

5983, Fuel Oil Dealers

Capabilities Statement

Foxtrot Fuel & Oil Supply Group is a Service-Disabled Veteran-Owned Small Business (SDVOSB) Certified fuel logistics company that specializes in the transportation, transportation and brokerage of various petroleum products for both the private and public sectors.

Foxtrot boasts a wide network of B2B fuel customers, fuel vendors, and fuel delivery resources to facilitate fuel transactions between the fuel consumer and fuel seller.

Specializing in multi-state fuel distribution in the Southeastern United States, customers are often Aviation based, Fleet-Truck -based, Utility/Energy based, and similar.



| Products | Services |
|----------|----------|
|----------|----------|

- | | |
|---|--|
| <ul style="list-style-type: none">GasolineDieselBiofuelsPropaneOils, Lubricants & Additives | <ul style="list-style-type: none">Value Added ResalesBulk, Multistate DeliveryMobile RefuelingGenerator FillsExpedited & Emergency |
|---|--|

Differentiators

Owner/Operator Darren Heard's decade in the fuel logistics arena has allowed Foxtrot to amass a **vast network** of resources (particular 3rd party delivery vendors) that can be tapped into immediately for ultra-competitive value.

Foxtrot holds **Minority & Veteran** Business Certification credentials from Florida's Dept. of Management Services.

An extreme focus on **respect**-for and teamwork-with **all participants** in the value chain. That is, Foxtrot has two "customers" for each fuel transaction that it facilitates: The Fuel Provider and The Fuel Consumer.

An innovative and technology-driven supply base **vetting, tracking & management** system. Foxtrot is a diligent, honest, thorough & fair player in fuel distribution. The Company understands clearly that you reap what you sow.

Customers & Sectors

Foxtrot is committed to 21st century flexibility and breadth - able to adapt to the various needs of the many market components:

| Ground Transportation | Aviation | Industrial | Maritime |
|---|--|--|---|
| <ul style="list-style-type: none">OTR fleetsGround-handling operationsMunicipal FleetsRailway ResourcesPrivate Transp. FleetsCommercial Delivery (General) | <ul style="list-style-type: none">Small Airports/FBO'sCommercial CarriersMaint., Repair Operations (MROs)Flight Dept.'sGeneral Aviation OperatorsMilitary/Air Force Bases | <ul style="list-style-type: none">Utilities/ EnergyAgricultureConstr. & Heavy Equip.Commercial and Industrial (C&I)Manufacturing | <ul style="list-style-type: none">Car carriersMarine Mgt. CompaniesTankersContainer shipsTerminal and port operatorsCruise ships |